



## Impact of Connectivity and Interconnection in Africa

How Connectivity and Interconnection will change billions of African lives

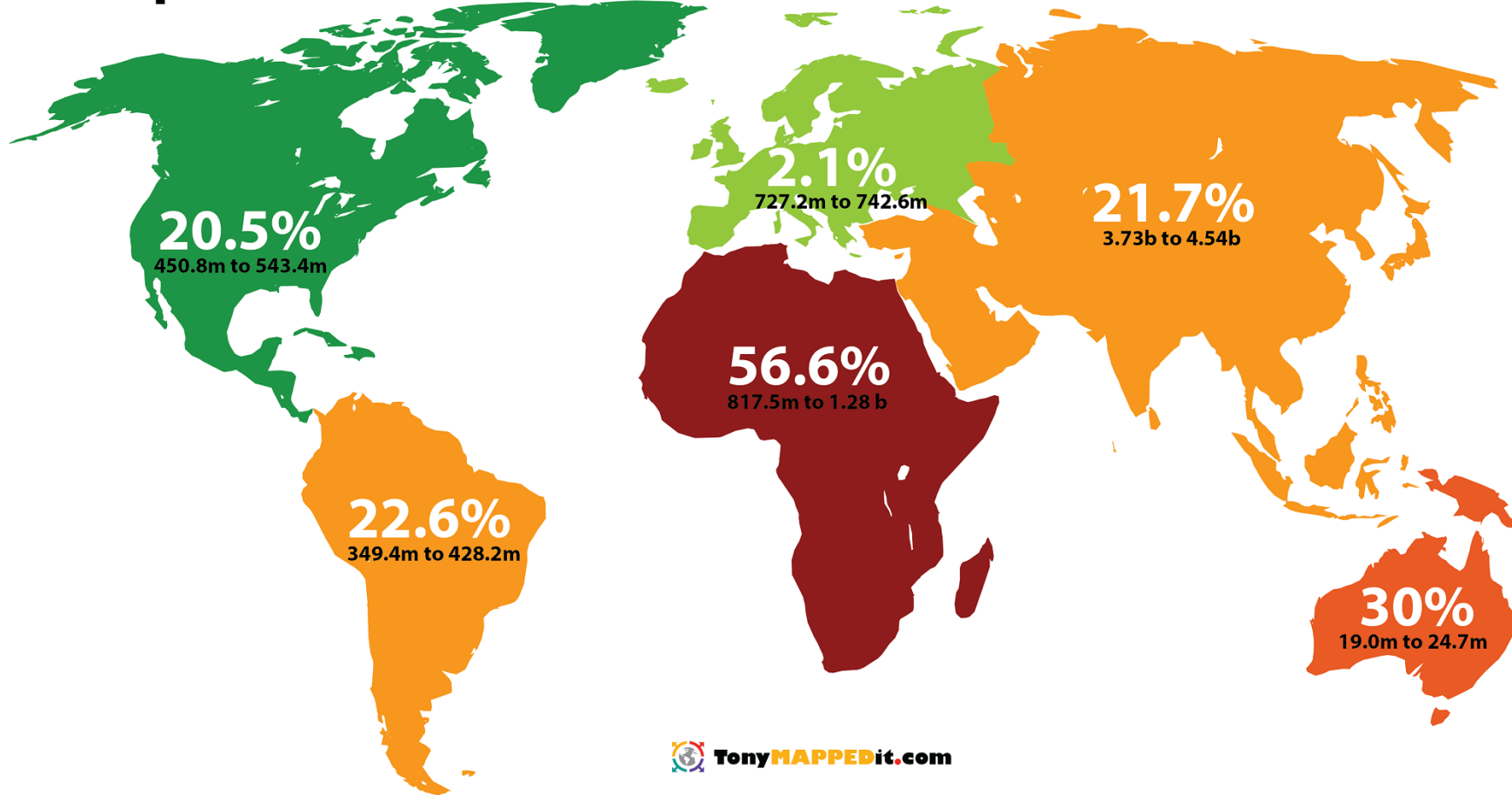
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# World Population Growth Per Continent

Africa's Growth driven by a youthful population

## Population Growth Per Continent From 2000 to 2018



Africa has the youngest population of any continent. As of 2021, around 40% of the population was aged 15 years and younger, compared to a global average of 26%. The median age on the continent is around 20 years, which represents considerable latent demand for internet services such as social media, gaming and e-sports in Africa.

# Broadband Connectivity Across Africa

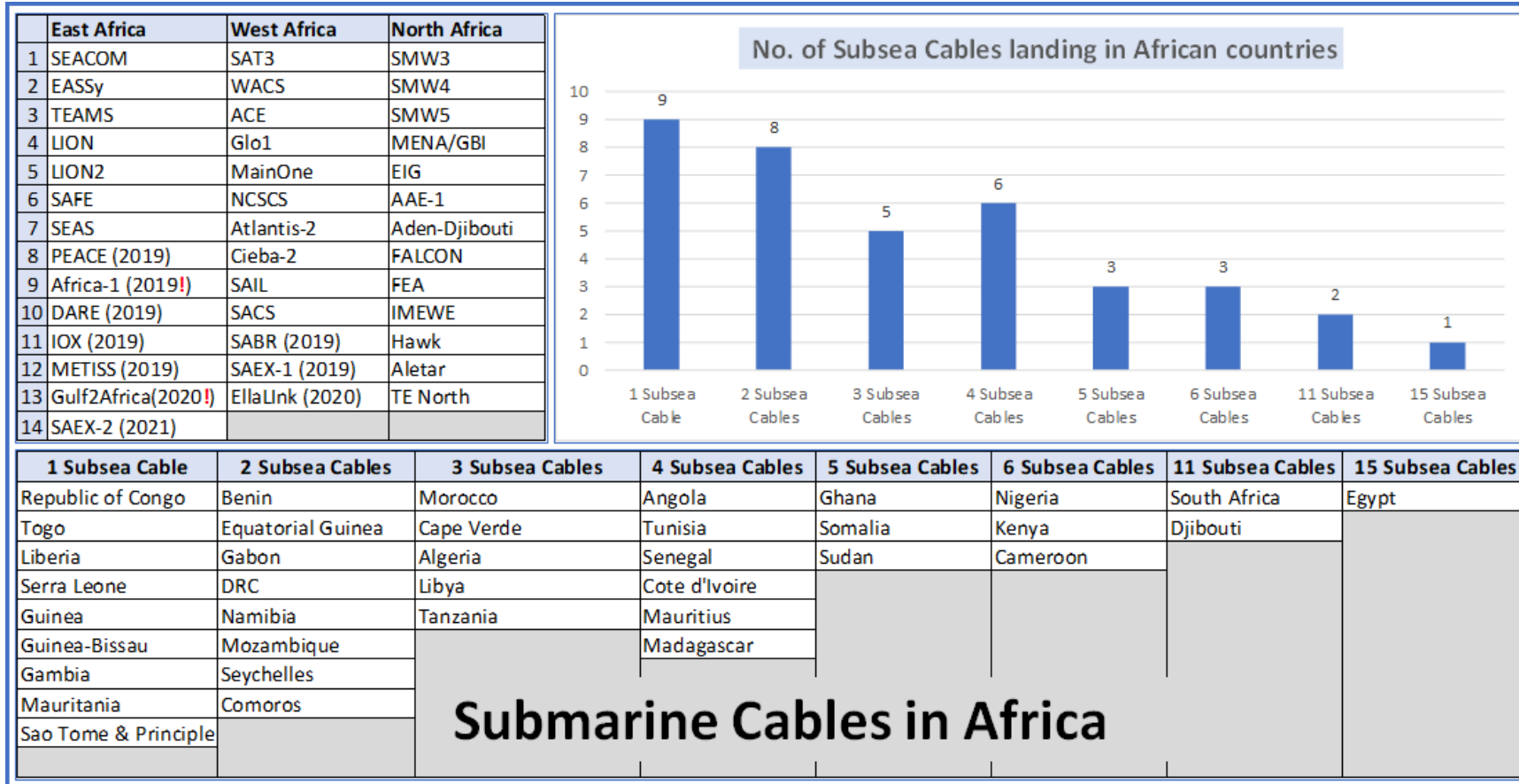
Mobile Broadband dominates internet access in Africa

	Population (Last official estimates)	% Population Penetration		% of Africa's total pop (1.3b)
		Mobile	Broadband	
<a href="#">Nigeria</a>	206,139,589	69%	0.7%	<b>50%</b>
<a href="#">Ethiopia</a>	109,224,414	55.5%	1.8%	
<b>Dem. Rep. of Congo</b>	102,561,403	42.5%	0.1%	
<a href="#">Egypt</a>	101,334,404	95.0%	38.2%	
<a href="#">South Africa</a>	60,142,978	181.4%	18.5%	
<a href="#">Tanzania</a>	59,734,218	91.7%	3.5%	
<a href="#">Kenya</a>	47,564,290	117.6%	5.6%	<b>75%</b>
<a href="#">Uganda</a>	45,741,007	65.8%	1.1%	
<a href="#">Algeria</a>	44,700,000	103.1%	48.4%	
<a href="#">Sudan</a>	42,268,269	77.5%	0.4%	
<a href="#">Morocco</a>	37,034,729	138.6%	25.5%	
<a href="#">Angola</a>	32,097,671	46.5%	1.9%	
<a href="#">Ghana</a>	31,072,940	132.4%	1.6%	
<a href="#">Cameroon</a>	28,524,175	84.0%	1.2%	
<a href="#">Madagascar</a>	28,427,328	44.2%	0.5%	
<a href="#">Mozambique</a>	28,013,000	49.9%	1.3%	

Experts estimate that only 46.7% of Africa's population is connected to the internet—less than global average of 63.2%. The typical African internet user is connected via mobile networks rather than terrestrial broadband. According to TeleGeography, Africa has average mobile usage per capita of 87% (close to 1.17 billion subscriptions) and fixed broadband of 8.9% of households as of September 2021

# Subsea Cable Landings in Africa

Subsea Cable Landing Capacity grows but has not yet always been matched by improved broadband last-mile



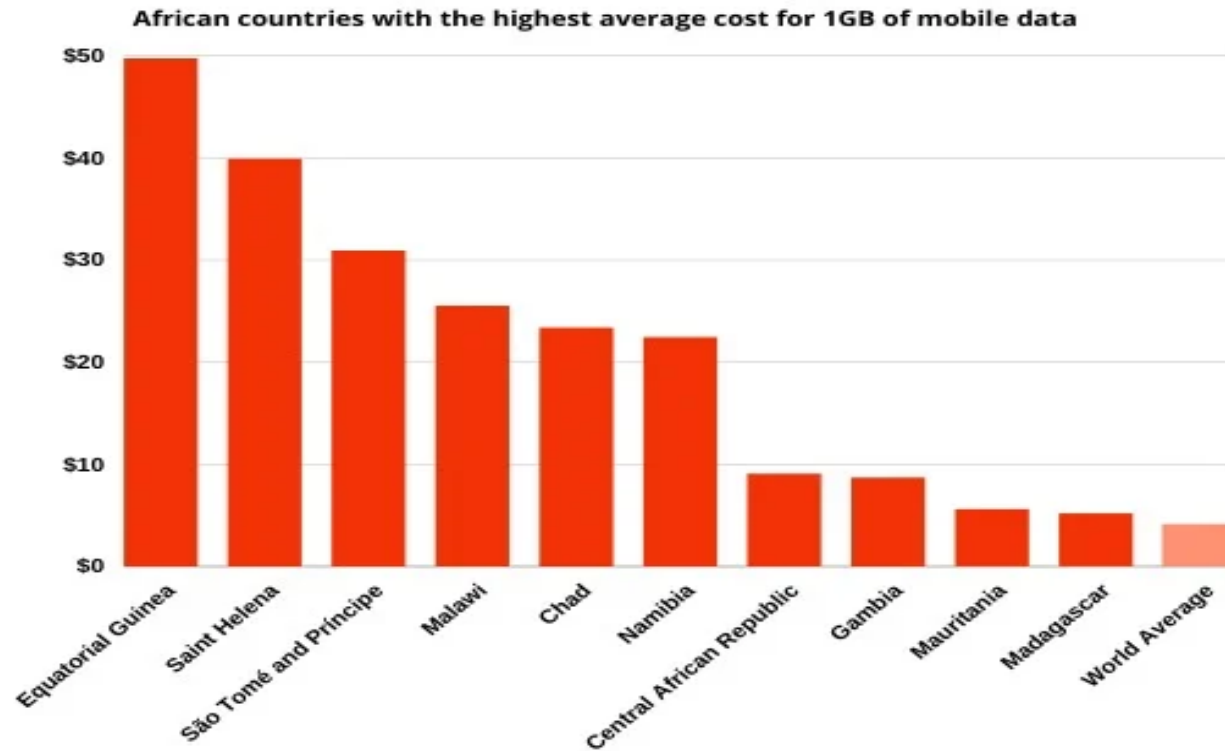
Existing subsea cable systems and those under development will provide the extensive capacity increases and competitive downward pressure on cost of bandwidth to drive cost out of the end-to-end connectivity value chain, bringing affordable internet and locally hosted content to Africa's digital economies.

# Internet Penetration in African Landlocked Countries

Landlocked Countries are insulated from the broadband growth



## MOBILE DATA COSTS AS HIGH AS 4 TIMES THE WORLD AVERAGE IN SOME AFRICAN COUNTRIES



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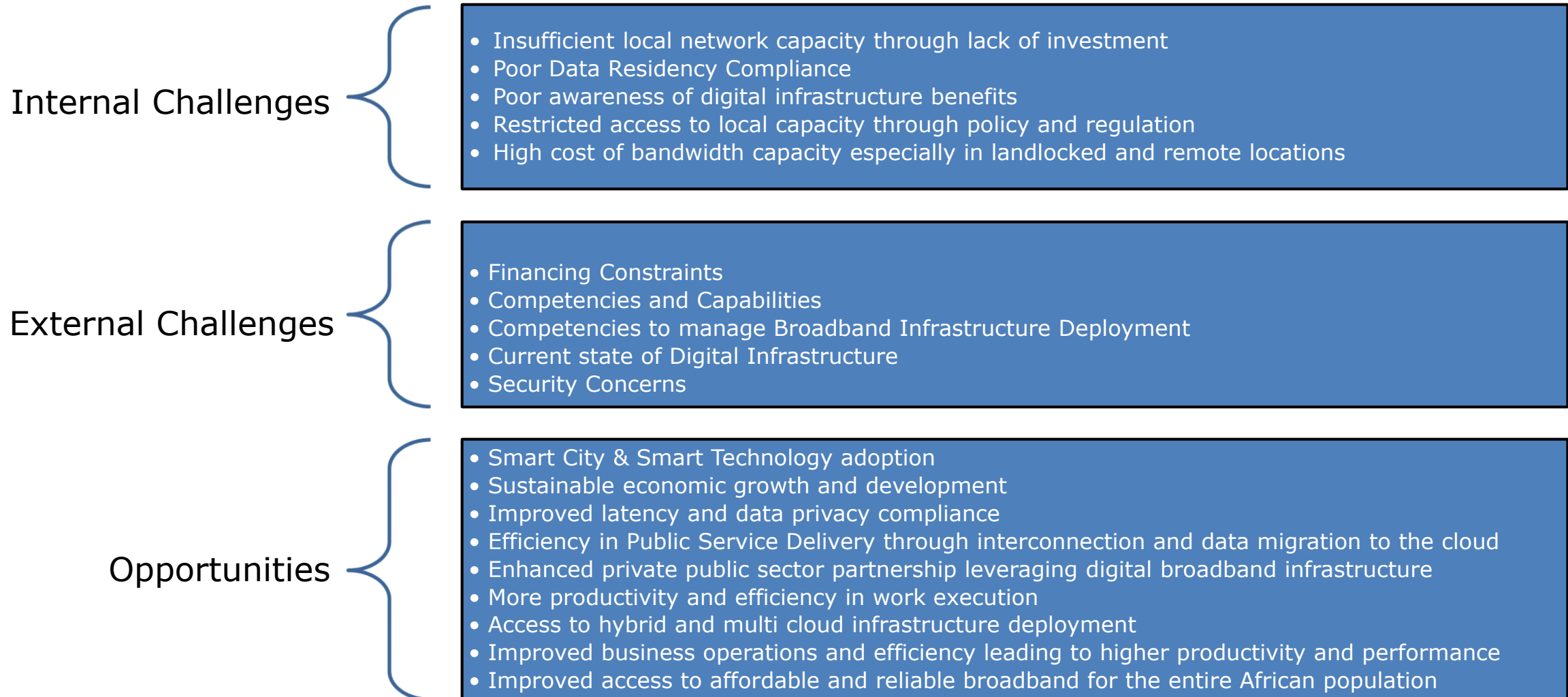
DATA  
CABLE

However, for Africa's interior cities and landlocked nations, the cost of national backbone and carrier services to the coastal hubs will continue to put a brake on growth unless restricted competition, capacity and affordability constraints on these inland routes are addressed by governments, ISPs and local content producers.

# Factors Affecting Growth of Broadband Connectivity in Africa

Factors also impacting adoption of Digital Economy in Africa

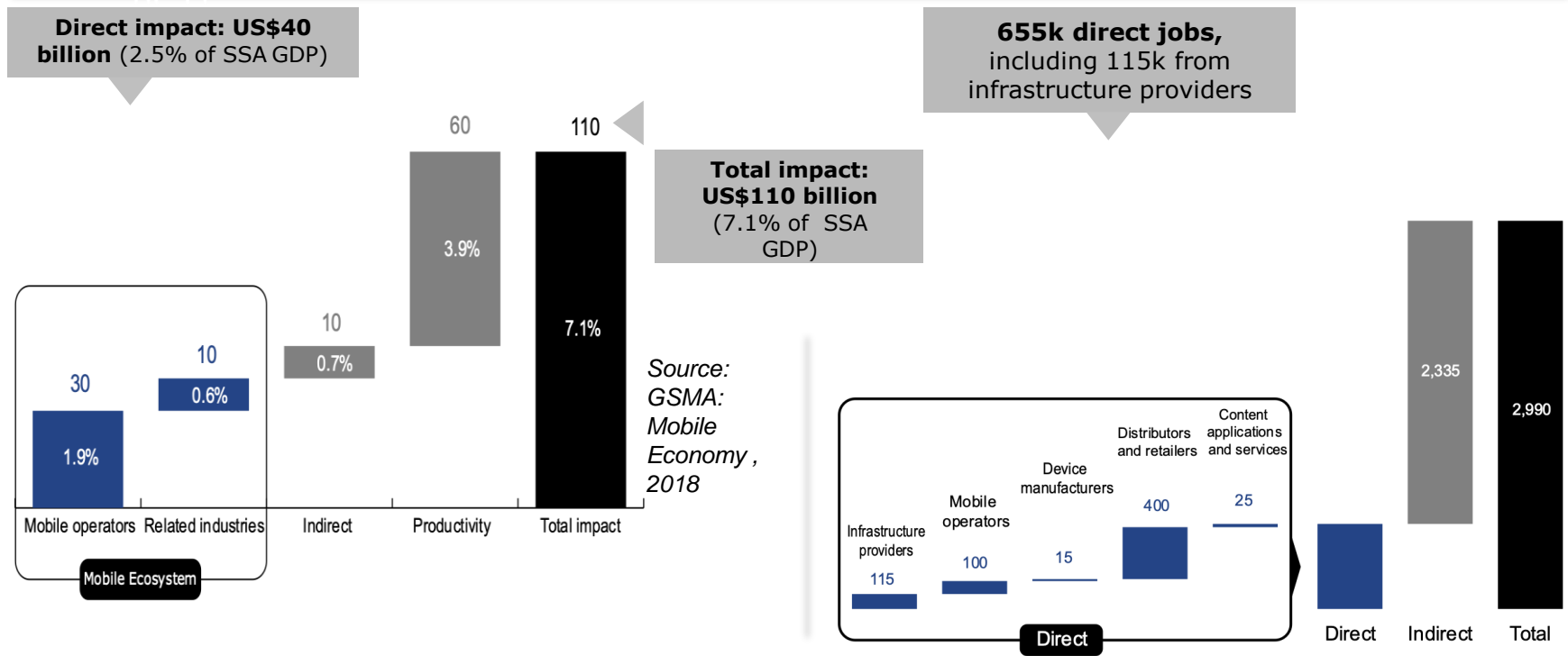
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# Liberalization of Internet and Interconnection in Africa

## Economic and Social Transformation Impact in Sub-Sahara Africa

### Sub-Saharan Africa: GDP and Job Growth from Information and Communication Technology (ICT)

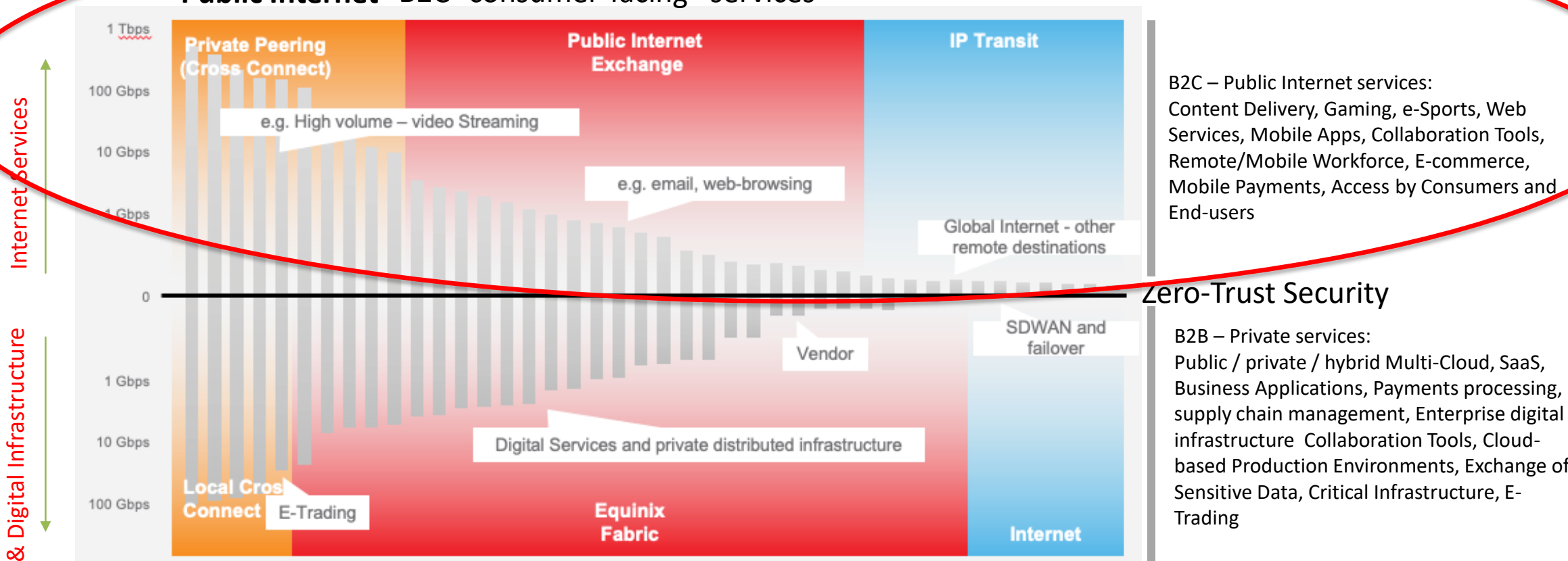




# Public Internet is closing the Digital Divide & drives the Digital Economy

BUT Enterprise Digital Infrastructure should remain private – ie reduce exposure to the internet

## Public Internet B2C "consumer-facing" services



B2C – Public Internet services:  
Content Delivery, Gaming, e-Sports, Web Services, Mobile Apps, Collaboration Tools, Remote/Mobile Workforce, E-commerce, Mobile Payments, Access by Consumers and End-users

## Zero-Trust Security

B2B – Private services:  
Public / private / hybrid Multi-Cloud, SaaS, Business Applications, Payments processing, supply chain management, Enterprise digital infrastructure Collaboration Tools, Cloud-based Production Environments, Exchange of Sensitive Data, Critical Infrastructure, E-Trading

## Private Interconnection B2B, Cloud & IT infrastructure: "enterprise grade" services

Internet Services

Cloud & Digital Infrastructure



# Plan for a balanced Internet Transport strategy – not just public peering

Ignoring the full choice of interconnection options increases costs and decreases performance

## 1 IP Transit

- **When used:** Global reach to internet destinations otherwise unreachable by peering
- **What to look for:** Greatest bargaining leverage (hence lowest price). Colocate in data center with a large choice of transit ISPs and carriers.
- **Benefits / disadvantages:** Simple option for global reach, higher cost than peering, latency and performance may be poor.

## 2 Public Peering on Internet Exchange (IX)

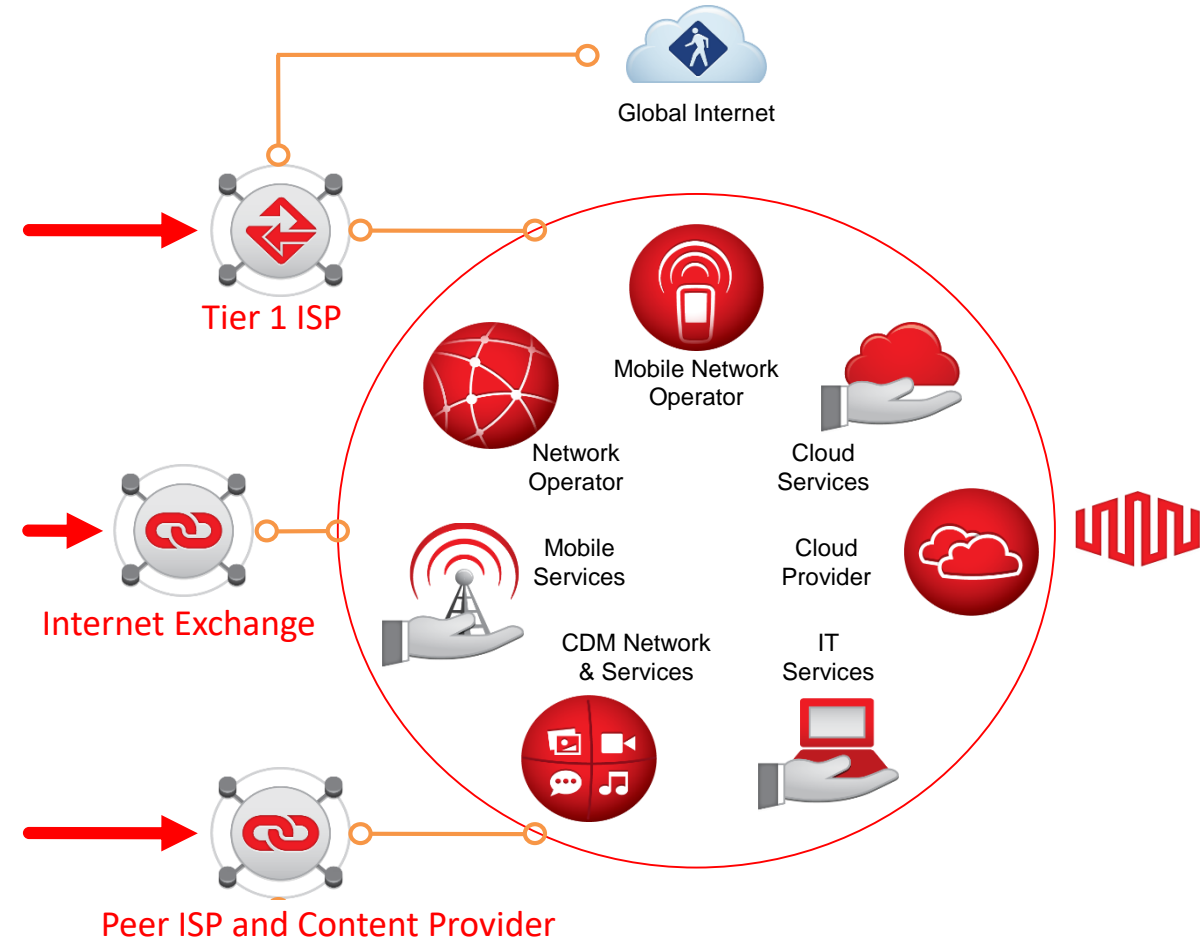
- **When used:** To reduce reliance on transit, improving performance and cost
- **What to look for:** IX with large number of ASNs / destinations of interest
- **Benefits / disadvantages:** A single IX port supports aggregation of large numbers of BGP sessions with peer networks, greatly improving costs versus transit, latency due to reduced hop-count. Higher cost than PNI.

## Private Peering (PNI)

- ### 3
- **When used:** When traffic exchanged with a particular peer is large
  - **What to look for:** Colocate in data center with a large choice of ASNs with open or selective peering policies
  - **Benefits / disadvantages:** Scales to very high bandwidths at much lower cost than IX peering, with the higher performance and security. Peer network peering strategy may be selective, restrictive making PNI unavailable.

## 4 CDN on-net (eg Netflix model)

- **When used:** Very high broadband traffic volumes with low latency / performance as a key requirement
- **Benefits:** Highest achievable end-user QoE at lowest possible cost.



# Case Studies: **WAF-IX** Peering

Customer needs, Solutions proffered and outcome

## Customer A

### Identified Need

Customer A wanted an **Internet Exchange hub** that is localized and serves as a regional hub for connecting to exchanges across the world to provide its network with **lower latency** to major content providers where its users were sending majority of their traffic.

### Solution

Customer A was provided with a **1Gbps port** on WAF-IX with **leased line capacity** allowing it to peer at the exchange. The WAF-IX team deployed the selected 1G port and connections within scheduled timeline.

### Results

Customer A reached internet traffic utilization of up to **750Mbps** in a few months, at a far lower cost and a much-improved user experience. Network test showed latency of **~23ms** to widely visited content providers such as Google, Facebook, Cloudflare etc. against latency of about **95ms** when traffic goes over upstream networks.

## Customer B

### Identified Need

Customer B provides services to Multiple countries in West Africa, with **high bandwidth** and guaranteed seamless experience on the service. As demand for home broadband internet grew, the need for better network experience with significant **cost savings** and **access to key content** was apparent.

### Solution

WAFIX offered a solution that would provide access to key content providers alongside a highly secured colocation for their equipment at the MDXI data center whilst taking up a leased line from Cote D'Ivoire. Customer B was provided with a 10Gbps port on WAF-IX with 10Gbps leased capacity to connect to its equipment at the data centers.

### Results

On turning up the 10G port, Customer B reached internet traffic utilization of **4.3Gbps immediately** and has grown to **6Gbps** exchanging traffic with all content providers on the exchange, enabling improved user experience for users in Cote D'Ivoire, Gabon, Rwanda, Burkina Faso, Congo and Democratic Republic of Congo.

# Thank you

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